NAVARRO Vineyards

2023 Chardonnay, Première Reserve: A bit of better butter

2023 Chardonnay, Mendocino: Historic growth

2024 Sauvignon Blanc, Cuvée 128: Long-term plans

2024 Rosé of Pinot Noir, Anderson Valley: Picky pinky

2023 Navarrouge, Mendocino Red Table Wine: Mendo history in a bottle

2023 Pinot Noir, Anderson Valley: Hot deal from a cool region

2022 Red Roan, Mendocino: Horseplay



OUR 2025 SPRING RELEASES



Spring break

Navarro's 2024 harvest crew. We harvest at night when the grapes are cold and there are no yellowjackets to pester the pickers, but everyone needs to dress warmly.

e are releasing seven new wines this spring: three dry whites, three mouth-filling reds and a delicious rosé. Our spring release includes a spirited 2023 Anderson Valley Pinot Noir, a full-bodied

2022 Red Roan—
a Rhône-inspired blend
of Grenache, Syrah
and Mourvèdre—and
a value-packed 2023
Navarrouge which is
available for as little as
\$18.50 per bottle by the



full case, a modest price for this palate-pleasing wine. Two stylistically varied 2023 Chardonnays are being released as well as a springtime-fresh 2024 Sauvignon Blanc and a beguiling 2024 Rosé of Pinot Noir. Special full-case prices on Chardonnay, Sauvignon Blanc, Rosé of Pinot Noir, Navarrouge and *Anderson Valley* Pinot Noir will be available until May 31 along with One-Cent ground shipping and reduced air freight for all 12-bottle orders.

Thanks for supporting our family farm,

Ted Bennett and Deborah Cahn Aaron and Sarah Cahn Bennett

2023 Chardonnay

Première Reserve Anderson Valley, Mendocino



Olivia and Lila racking wine to barrels. We ferment and age our Reserve Chardonnay for nine months in French oak barrels. typically about 30% newly arrived from Burgundy.

Dan cleaning the inside of a wine press. The canvas on the right inflates like a balloon pushing the destemmed grapes against the perforated stainless steel drum. This allows the juice to escape with the desirable minimum abrasion to the skins.

A bit of better butter

ine fermented in barrels is subject to both a primary and a secondary fermentation. It is the second fermentation which converts tart malic acid into softer lactic acid and creates diacetyl, a compound which smells and tastes like butter. If both primary and malolactic fermentation occur simultaneously, the

> production of diacetyl is minimized. However, if the malolactic fermentation finishes first, it can lead to the production of nasty compounds that spoil the wine. By introducing malolactic fermentation you are most likely guaranteed production of buttery flavors but different strains of bacteria can produce either a strong or subtle buttery-tasting wine. Winemakers aiming for an overt buttery style typically

after the primary fermentation is complete,

rack off the lees after malolactic fermentation is complete and add SO₂ to protect the wine from oxidation. At Navarro we prefer a subtler touch of diacetyl. Our winemaker leaves the wine on the lees once malolactic fermentation is complete and the team stirs the lees for a few weeks before adding SO₂. This ensures that any living yeast and

Harvested Oct. 11-12, 2023 Sugars at harvest 23.8° Brix June 20-21,2024 Bottled 1,257 Cases produced Alcohol 13.5% Titratable acidity $6.8 \, g/L$ 3.40 рH Price (750 ml) \$33.00 (375 ml)\$18.00

bacteria metabolize the residual diacetyl. Grapes for this wine— ENTAV clones 548 and 76—were grown in the field in front of Navarro's tasting room. Medium bodied and pale gold with green highlights, this wine boasts citrus blossom and poached pear aromas with tangy fruit flavors, whiffs of Asian spices and buttery brioche. Gold Medal winner.

for only \$324.00;

SPECIAL!

Buy it by the case

ONE-CENT

a savings of \$72.00! That's only \$27.00 per bottle.

2023 Chardonnay

Mendocino



apart to clean it. Being a successful cellarmaster requires a wide skill set. Manuel has held this position for more than three decades.

Manuel taking a pump

Alfredo placing a 135-gallon puncheon on a rack for steam cleaning. Our Mendocino Chardonnay is aged in oak cooperage but since we don't want oak flavors dominating, we age part of the wine in larger oak casks such as ovals and puncheons.

Ripe Chardonnay clusters.

Historic growth

uring the Middle Ages, both Pinot Noir and Gouais Blanc were widely planted in France. The exact origins of Pinot Noir are unclear, but it is first mentioned in a Burgundian text from 1375. Gouais Blanc, one of the oldest known grape varieties of the Vitis vinifera species, was likely brought to Burgundy by the Roman Emperor Probus in the third century. The two varieties

crossed at least 16 times to give rise to varieties such as Chardonnay, Gamay Noir, Melon, Aligoté and Auxerrois. Since 1950, Chardonnay plantings in France have increased thirteenfold and worldwide plantings have exploded similarly. The variety comprised 79% of Mendocino's entire 2023 white grape harvest (Sauvignon Blanc accounted for 14%, while the remaining 31 varieties made up only seven percent.) Navarro's

Mendocino Chardonnay is crafted to be both affordable and approachable. Half of the grapes were fermented in Burgundian barrels—10% new oak,

adding pleasant roundness, slightly reducing acidity and imparting a touch of toasty flavors. The remaining portion was cool-fermented in stainless steel to preserve the natural aromas and flavors of the grapes, and then aged in seasoned

Harvested Sept.17-Oct.17, '23
Sugars at harvest 23.5° Brix
Bottled June 17-18,2024
Cases produced 2,553
Alcohol 13.4%
Titratable acidity 7.5 g/L
pH 3.36
Price (750 ml) \$27.00

oak for nine months. This
Navarro favorite marries
richness and subtle toasty oak
notes along with fresh grape
flavors and crisp acidity. The
wine was awarded Best White
Wine at the West Coast Wine
Competition in September 2024.
Double Gold Medal winner.
Best of Show. 97 points.

ONE-TO SPECIAL!

Buy it by the case for only \$264.00; a savings of \$60.00! That's only \$22.00 per bottle.

2024 Sauvignon Blanc Cuvée 128



SPRING

SPECIAL!

Buy it by the case

for only \$252.00;

a savings of \$60.00!

That's only \$21.00

per bottle.

ONE-CENT

e farm two ranches where Navarro grows grapes: Boonville and Philo. The two sites are located about 11 miles apart and on a typical summer day the Boonville site is about two degrees warmer in daytime highs than Philo. Sauvignon Blanc is normally planted in warmer sites than Chardonnay, so when we planted our Boonville vineyards 15 years ago, we decided

> to plant Sauvignon Blanc rather than Chardonnay. Since then, the effects of climate change have accelerated and the summer daytime highs in both locations have largely increased. Our Hammer Olsen Chardonnay vineyard in Philo produced Chardonnay grapes that made excellent wine. Unfortunately, the rootstock of these vines was not resistant to phylloxera, and they slowly started

> was first planted in 1983 and historically

succumbing to the destructive pest. We removed vines in the lower section of the Hammer Olsen field in 2004, then replanted Chardonnay in this block in 2007 with a phylloxera-resistant rootstock. We removed vines in the upper block of the field after harvest in 2020, then replanted this block in 2023 and 2024 but this time to Sauvignon Blanc rather than

Chardonnay. The grapes for this 2024 wine are from

Harvested Sept. 2-9, 2024 Sugars at harvest 23.8° Brix Feb.18-19,2025 Bottled 1,750 Cases produced Alcohol 13.4% Titratable acidity 6.9 g/L рΗ 3.34 \$26.00 Price (750 ml)

Boonville-grown grapes. The grapes were destemmed, and the juice was racked to refrigerated French oak ovals for a slow, cool fermentation and aging on the lees for five months. Tropical-citrus elements dominate with delicate, herbal, honeydew notes and a piquant finish.

NAVARRO SAMPLERS AND GIFTS

Medal-winning wines with savings up to 36%

Samplers are prepackaged and each contains wines in limited supply. All subject to prior sale.

No.

No.

No.

12, 6, 3 bottles

A Navarro cellar

All seven new releases plus five Navarro favorites: six dry whites, a blushingly beautiful rosé and five medal-winning reds.

2023 Chardonnay Première Reserve

2023 Chardonnay Mendocino

2024 Sauvignon Blanc Cuvée 128

2024 Rosé of Pinot Noir Anderson Valley

2023 Pinot Noir Anderson Valley

2022 Red Roan Mendocino

2023 Navarrouge Mendocino Red Table Wine

2023 Gewürztraminer Estate Bottled

2023 Riesling Deep End

2023 Pinot Gris Anderson Valley

2022 Pinot Noir Méthode à l'Ancienne

2022 Zinfandel Old Vine Cuvée

#1—12 bottle Sampler Savings of \$61.00

Anderson Valley's favorites

Choose either one or two bottles each of three crisp whites, two Gold Medalwinning reds and a blushingly beautiful dry rosé, mostly from estategrown grapes.

2023 Chardonnay Première Reserve

2024 Sauvignon Blanc Cuvée 128

2023 Gewürztraminer Estate Bottled

2024 Rosé of Pinot Noir Anderson Valley

2023 Pinot Noir Anderson Valley

2022 Pinot Noir Méthode à l'Ancienne

#2A—12 bottle Sampler \$299.00 *Savings of \$65.00*

#2B—6 bottle Sampler \$157.00

Savings of \$25.00



Until May 31, Navarro's tasting room team will be staffing the phones extra hours from 8 AM to 6 PM daily to help you take advantage of fullcase specials and bargain sampler prices. Our website is available 24-7 at Navarro Wine.com.

Mendocino tri colors

Take your choice of one, two or four bottles each of white, red and rosé wines: a melodious Chardonnay, a full-flavored Pinot Noir and a delightful Rosé of Pinot Noir.

2023 Chardonnay Mendocino

2023 Pinot Noir Anderson Valley

2024 Rosé of Pinot Noir Anderson Valley

#3A—12 bottle Sampler \$276.00 Savings of \$56.00

#3B-6 bottle Sampler \$144,00

Savings of \$22.00

#3C—3 bottle Sampler

\$73.00

Savings of \$10.00



We usually ship in recyclable cardboard, but you may request polystyrene which offers better temperature protection for shipments requiring extended transit time in hot weather. Navarro's farm-direct wines always represent an excellent value. Specially priced samplers and case specials feature discounts up to 36% until May 31. All subject to prior sale so don't delay!

12, 6 bottles

Bring on the red

Choose either one or two bottles each of six medalwinning red wines—two Pinot Noirs, Navarrouge, Red Roan, Barbera and Zinfandel—all aged exclusively in French oak barrels.

2023 Pinot Noir Anderson Valley

2022 Red Roan Mendocino

2023 Navarrouge Mendocino Red Table Wine

2022 Pinot Noir Méthode à l'Ancienne

2022 Zinfandel Old Vine Cuvée

2022 Barbera Mendocino

#4A—12 bottle Sam \$309.00 Savings of \$57.00

#4B—6 bottle Sampler

\$161.00 Savings of \$22.00

12. 6 bottles

Springtime whites

Choose either one or two bottles each of six dry white varietals that established Navarro's reputation for growing and producing outstanding white wines.

2023 Chardonnay Première Reserve

2023 Chardonnay Mendocino

2024 Sauvignon Blanc Cuvée 128

2023 Pinot Blanc Anderson Valley

2023 Riesling Deep End

2023 Gewürztraminer Estate Bottled

#5A—12 bottle Sampler E \$279.00 Savings of \$57.00

#5B—6 bottle Sampler \$146.00

Savings of \$22.00

12, 6 bottles

Wholesale prices

Choose either one or two bottles each of six medalwinning wines being replaced by newer versions or vintages: three dry whites, two delightful rosés and a red wine. Limited quantities.

2022 Gewürztraminer Estate Bottled

2022 Chardonnay Mendocino

2023 Sauvignon Blanc Cuvée 128

2023 Rosé of Pinot Noir Anderson Valley

2023 Rosé of Grenache Mendocino

2022 Navarrouge Mendocino Red Wine

#6A-12 bottle Sampler \$199.00 Savings of \$111.00 Fo

#6B—6 bottle Sampler

\$105.00

Savings of \$50.00

2024 Rosé of Pinot Noir Anderson Valley, Mendocino

Harvesting 2024 Pinot Noir.
Pickers dump their buckets
of fruit into a bin. Two
sorters are stationed at each
bin removing leaves and
any unwanted clusters.

We remove the leaves in the fruit zone to make it easier for the pickers to easily harvest all the grape clusters.



Birds love ripe Pinot Noir. In fields with a "bird problem" we install netting over the fruit in the perimeter rows. This convinces most birds that the entire field is netted, minimizing damage. The netting is removed right before harvest.

Picky pinky

In September 2024, we produced six lots of rosé, each one cool fermented in stainless steel to retain fruitiness. The wines were then transferred to seasoned French oak barrels to complete fermentation, age and develop greater complexity. By late December natural clarification had

occurred, so Jim, Navarro's winemaker, prepared our first tasting. This initial evaluation included five Pinot Noir wines and one Sangiovese. We methodically evaluated each lot's strengths and weaknesses to guide our final blending decisions. Three of the five Pinot Noir wines stood out, especially a Blanc de Noir from our favorite rosé block—Hammer Olsen Chalone. In our second tasting, in January, we decided to combine

the three exceptional Pinot

lots and use them as the base wine, adding various amounts of the fourth-ranked Pinot lot from December. The results were unanimous. The base wine was the clear winner and any addition of the fourth wine made the cuvée coarser and less refined. We didn't even bother adding the fifth-placed

 Harvested
 Sept.10-24,2024

 Sugars at harvest
 23.8° Brix

 Bottled
 Feb.20,2025

 Cases produced
 1,250

 Alcohol
 13.5%

 Titratable acidity
 6.5 g/L

 pH
 3.31

 Price (750 ml)
 \$27.00

wine to the base, wanting the best for Navarro customers. The losing two lots of rosé will be sold in bulk; consequently, this 2024 bottling is sparse but delicious and will sell out before the 2025 is released. A tropical and rose-petal bouquet introduces strawberry-guavalemon flavors with a crisp finale.

In Septe

CONDECTION COMPLEXITY. BY COMPLEXITY

Buy it by the case for only \$264.00; a savings of \$60.00! That's only \$22.00 per bottle.



Olivia racking Pinot Noir into barrels in our red wine cellar.

Mendo history in a bottle

e know Navarro fans love a good deal on an everyday red wine. To ensure it is also a good wine, we purchase extra fruit, mostly from our regular growers. This bottling is 49% Zinfandel from Dark Horse Vineyards, produced from their biodynamically grown grapes, as well as heritage grapes from Tollini Vineyards. Pinot Noir contributes 14%—the same fruit that we purchased for our Gold Medal-winning bottling

of *Mendocino* Pinot Noir. We added a new grower in 2023, Kazmet Farm in Redwood Valley, and 12% of this bottling was produced from their Syrah grapes. Al Tollini provided the Carignane—11%—from grapes grown on his family's unirrigated, octogenarian vines. Another pioneer Mendocino family, Bartolomei Brothers, provided the old-vine Grenache, which constitutes 9% of this 2023 Navarrouge cuvée. When Bob Gibson



Punching down Zinfandel in an open-top fermenter is a twice-daily chore. We have ten open-top fermenters which are used to ferment Zinfandel, Syrah, Grenache Noir, Sangiovese and Carignane.

delivered his Sangiovese fruit for rosé, we arranged for an extra ton for red wine, which added 5% to this bottling. All the grapes were fermented on their skins and punched down twice daily to keep the tannins supple, then pressed when the alcohol reached 12% to avoid bitter seed tannins.

Harvested Sept.14-Oct.14,'23
Sugars at harvest 24.4° Brix
Bottled Aug.23-26,2024
Cases produced 1,559
Alcohol 14.2%
Titratable acidity 6.3 g/L
pH 3.65
Price (750 ml) \$22.00

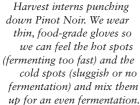
The resulting wines were all aged in seasoned French oak barrels for 10 months. There is a wide range of red and dark fruit flavors in the wine, as well as more earthy flavors from the old-vine Carignane and Zinfandel. The wine has a full body with a hearty 14.2% alcohol. Silver Medal winner.

SPECIAL!

Buy it by the case for only \$222.00; a savings of \$42.00! That's only \$18.50 per bottle. 2023 Pinot Noir

Anderson Valley, Mendocino

Each day we measure the Brix of the remaining fruit sugars in each bin. We keep a record of each bin so we know exactly when to press.





Hot deal from a cool region

In 2023, there were 285,508 tons of Pinot Noir harvested in California. Out of the 17 grape-growing districts in the state, Mendocino County was the seventh-largest producer of Pinot Noir with 11,208 tons. Surprisingly, San Joaquin County produced 63,583 tons despite its hot

 $\frac{SPRING}{SPECIAL!}$

Buy it by the case for only \$288.00; a savings of \$60.00! That's only \$24.00 per bottle.

climate. The average price for Mendocino Pinot Noir in 2023 was \$3,512.99 per ton. In Anderson Valley, the most highly regarded appellation for Pinot Noir in the county, most Pinot Noir sold at a premium price in the \$5,000 to \$6,000 price range. A common metric used by California wineries is that the bottle price should be 1% of the price per ton of grapes. Given the premium price for Anderson Valley Pinot Noir grapes, it's

understandable why there are few bottles priced at \$30.00 or less. This particular *Anderson Valley* bottling was made from the remaining barrels after the *Deep End* and *Méthode à l'Ancienne* wines were selected and blended. 52% of the wine was produced from ENTAV clone 115 grapes, which have a strawberry-raspberry flavor profile, and 37% was

Harvested Sept. 5-Oct. 11, '23
Sugars at harvest 23.2° Brix
Bottled Aug. 14-15, 2024
Cases produced 2,623
Alcohol 13.3%
Titratable acidity 6.1 g/L
pH 3.78
Price (750 ml) \$29.00

produced from ENTAV clone 667, with a definite cherry aspect. The remaining 11% was made from FPS clone 4, also known as the Pommard clone, with a plummy personality. The wine was aged in 60-gallon French oak barrels for 10 months, with about 10% being new oak.

Silver Medal winner.

2022 Red Roan

68% Grenache Noir, 23% Syrah, 9% Mourvèdre Mendocino

We ferment Grenache, Syrah and Mourvèdre in these open-top fermenters. We keep the tanks covered at night but in the morning we remove the lids using a forklift.



Two harvest interns

punching down an

open-top fermenter.

Heath Dolan, proprietor and vineyard manager of Dark Horse Vineyards, delivering Syrah grapes to Navarro.

Horseplay

hanks to its cool viticultural climate, the most suitable red wine grape to grow in Anderson Valley is Pinot Noir. Years ago, we decided to diversify Navarro's red wine offerings. In the 1980s, we began purchasing Cabernet Sauvignon and other red grapes from the warmer inland Mendocino area for this purpose. We've produced Grenache, Syrah and Mourvèdre from various growers for many years. However, it became clear to us that the wines that pleased us the most came from Dark Horse Vineyards. This hillside vineyard has red volcanic soil, perfect for growing red wines, and the grapes were grown biodynamically, in line with our farming principles. For a long time, we made three separate varietal wines from these grapes, but in 2021 we finally produced a Rhône-inspired blend of the three varieties. This new blend has truly excited

us and the 2022 vintage is exceptional. Our primary concern now is whether we will be able to produce enough for our mailing list customers. We currently purchase all Dark Horse's Mourvèdre and most of their Grenache,

Harvested Sept.8-27,'22
Sugars at harvest 24.4° Brix
Bottled Aug.15,2023
Cases available 573
Alcohol 13.9%
Titratable acidity 6.4 g/L
pH 3.61
Price (750 ml) \$35.00

so expanding production isn't an option. This vintage is full-bodied, with well-integrated fine tannins. Grenache dominates with a red berry aspect, Syrah contributes black cherry notes, and Mourvèdre brings an earthy, forest-floor quality to the blend. Platinum Medal winner. Best of Show red. 95 points.

Price List April 2025

Price
\$33.00 \$18.00
.00/bottle)
\$27.00
.00/bottle)
\$26.00
\$27.00
\$22.00 tache .50/bottle)
\$29.00 00/bottle)
\$35 . 00
Price
\$28.00 \$16.00
\$26.00
\$26.00 \$21.00

^{*} LIMITED QUANTITIES ARE AVAILABLE AND MAY SELL OUT BEFORE MAY 31. PLEASE ORDER PROMPTLY.

2023 Riesling Anderson Valley Crisp as a green apple balancing an apple-pear-apricot aspect with modest alcohol ensuring a refreshing sip. Double Gold Medal winner. Best of Class. 96 points.	\$26.00
2023 Riesling Deep End Zippy, fresh with flavors of apricot, orange cream, cantaloupe, white pepper and a long mouth watering finish." —WineEnthusiast.com Double Gold Medal winner. Best of Show. 98 points.	\$33.00
2023 Grüner Veltliner Anderson Valley A refreshing wine showcasing a citrusy-spicy-ripe melon character with intonations of pepper and dill. Double Gold Medal winner. 94 points.	\$26.00
2023 Rosé of Sangiovese Mendocino Yummy flavors of guava and ripe melon layered with peach, plum and pomelo. Gold Medal winner. Best of Show. 93 points.	\$25.00
2022 Pinot Noir Méthode à l'Ancienne (750 ml) Bright with aromas of strawberry-cranberry, peach and toasted (UNFILTERED) vanilla on the nose. The flavors are raspberry coulis, pomegranate, blood orange cream, intermingled with allspice, cocoa powder, and (magnum) a long silky finish."—WineEnthusiast.com Double Gold Medal winner. 96 points.	\$39.00 \$39.00 \$22.00 \$79.00
2022 Pinot Noir Deep End (750 ml) Get lost meandering down this wine's complex flavor paths: black cherry, (magnum) raspberry, clove, vanilla, cocoa and chanterelles. Platinum Medal winner. 94 Points.	\$59.00 \$119.00
2022 Zinfandel Old Vine Cuvée Cheers to long-lived vines and a delicious wine tasting of wild blackberry, plum and forest floor. Gold Medal winner. 94 points.	\$29.00
2021 Malbec Mendocino Bright fruit and earthy aromas supported by flavors of black plum, soy, tobacco and a smooth umami finish. Gold Medal winner. Best of Class. 93 points.	\$33.00
2023 Gewürztraminer Late Harvest (Sweet) (750 ml) A potpourri of tropical fruit flavors: papaya, passionfruit, lychee and (375 ml) ginger with sufficient acidity to glitter. Platinum Medal winner. Best of Class. 94 poin	\$49.00 \$25.00 ts.
2019 Gewürztraminer Cluster Select Late Harvest (Very Sweet) (750 ml) Super-concentrated and indulgent, this wine is saturated with delicious (375 ml) honey, orange-blossom and peach flavors and has a surprisingly light and graceful texture."—WineEnthusiast.com Platinum Medal winner. Best of Show. 96 pe	\$79.00 \$39.00 points.
2024 Gewürztraminer (white) Grape Juice 2024 Pinot Noir (red) Grape Juice Made from quickly pressed, chilled, and filtered Gewürztraminer and Pinot Noir grapes, the juices are prevented from fermenting and have no trace of alcohol."—thek	\$17.00 \$17.00
2024 Chardonnay Verjus (green juice from Chardonnay grapes) A piquant cooking replacement for vinegar or lemon juice that doesn't conflict with w	\$17.00

Discounts Deduct 5% for ½ case (6 bottle) orders, 10% for a full case, 15% for 3 to 9 cases, 20% for 10 or more cases. Varieties of wine and juice may be mixed in any order. No further discounts on specially priced samplers or full case specials.

^{**} CASE SPECIALS VALID UNTIL MAY 31, 2025.