

NAVARRO

Vineyards

2023 Gewürztraminer, *Deep End: Night-blooming jasmine*

2023 Pinot Grigio, *Anderson Valley: That's amore*

2023 Edelzwicker, *Anderson Valley: Historic precedent*

2023 Rosé of Grenache, *Mendocino: Better together*

2023 Rosé of Sangiovese, *Mendocino: New deal*

2022 Navarrouge, *Mendocino Red Table Wine: Stacked in your favor*

2021 Pinot Noir, *Marking Corral: Steep climb*

2021 Pinot Noir, *Middle Ridge: Wild West*

2021 Pinot Noir, *South Hill: Polished gem*

2021 Barbera, *Mendocino: Serendipity*



Liquid sunshine

This summer we are releasing three white wines perfectly suited for warm weather: Navarro's value-packed 2023 Pinot Grigio, a full-flavored 2023 *Deep End* Gewürztraminer and an Alsatian-inspired 2023 Edelzwicker with enticing citrus-peach flavors. Two 2023 rosés—one produced from Grenache grapes and the other from Sangiovese—are also making a summer debut; both were produced entirely from grapes grown on vines planted decades ago. Warm weather also brings the release of Navarro's 2021 Barbera, our house red 2022 Navarrouge and three single-vineyard 2021 Pinot Noirs: *Marking Corral*, *Middle Ridge* and *South Hill*. Pinot Grigio, Edelzwicker, Navarrouge and rosés of Grenache and Sangiovese are offered with case specials for as little as \$17.00 per bottle, a great way to celebrate long days and gathering together outside in balmy weather. **Special pricing on samplers and value-wine case specials, as well as One-Cent ground shipping and reduced air freight for all 12-bottle orders, will be available until August 31.**

Thanks for supporting our family farm,

*Ted Bennett and Deborah Cahn
Aaron and Sarah Cahn Bennett*



In May of 2024 we started replanting one of our favorite vineyard sites named Omega because of its distinctive shape. The vineyard has remained fallow for two years. Installing wire and drip irrigation line is the first of many tasks to get the new Pinot Noir vines off on a healthy start.

Navarro's tasting room staff taking a morning break.

2023 Gewürztraminer
 Deep End
 Anderson Valley, Mendocino

Harvesting West Hill Gewürztraminer, 2023. This section, the top of the field, was replanted 20 years ago with the most flavorful clone, ENTAV 47, grafted onto 101-14 rootstock; the combination of well-drained soil with mature, top-quality vines in a cool, near-perfect vintage yielded an exceptional wine.



We were excited to see the grapes' deep russet skins which are associated with very flavorful fruit and high levels of aromatic terpenes.



Night-blooming jasmine

Professors at UC Davis have classified wine grape varieties into five categories, all based on when they ripen—from eagerly early to fashionably late in the season. Their “degree day method” involves tallying up the average daily high temperatures above 50°F from April 1 to October 31. Gewürztraminer is the early bird in the vineyard world and thrives best when the season is cool

and the cumulative count for degree days remains below 2,500. To keep these delicate darlings comfortable, we play Mother Nature by tinkering with our trellises to give this variety more shade and elevation and even sprinkling vines during scorching heat. Despite our efforts, it seems even the best-laid plans can't outwit a warming planet. Gewürz harvests are now staging their own version of a speed run, making it tricky

to preserve the variety's signature spicy flavors. In a stroke of luck, our 2023 harvest conditions came to the rescue; the cooler weather delayed the ripening process just enough to let those flavors truly blossom. Nowhere was this serendipity more apparent than atop West Hill, where ocean breezes keep temperatures in check. Come harvest time, pickers entered the vineyard under the cloak of night, ushering those precious grapes into the winery before sunrise—a cold soak, a cool

fermentation in French oak ovals and a leisurely seven-month lie-down *sur lie*. The result? A wine that brims with vibrancy and teases the senses with the delicate scent of orange blossoms and jasmine, while treating the palate to a symphony of tropical-citrus flavors. Hats off to Navarro's nocturnal harvest crew. **Gold Medal winner.**



SUMMER SPECIAL!

Buy it by the case for only \$324.00; a savings of \$72.00! That's only \$27.00 per bottle.

Harvested	Sept. 29-30, 2023
Sugars at harvest	23.4° Brix
Bottled	May 1, 2024
Cases produced	307
Alcohol	13.2%
Titrateable acidity	6.0 g/L
pH	3.33
Price (750 ml)	\$33.00

2023 Pinot Grigio Anderson Valley, Mendocino

Alfredo racking wine out of an oval. We ferment and age our Pinot Gris wines *sur lie* in these French oak ovals. We have over 30 ovals that range in size from 250 to 1,450 gallons, allowing us to keep each picking separate.



Pinot Gris is genetically unstable so we frequently see ripe berries or whole clusters that are yellow rather than purple.



Ripe Pinot Gris clusters are hard to differentiate from ripe Pinot Noir. The Gris clusters are longer and the berries have a deep purple tint, whereas the Noir fruit appears more dark blue.

That's amore



SUMMER SPECIAL!

Buy it by the case for only \$204.00; a savings of \$48.00! That's only \$17.00 per bottle.

Ah, the curious dance of grapes and casks! In 2023, we harvested four fields of Pinot Gris, each boasting grapes at different stages of ripeness. We cool-fermented the resulting juices in seven oak ovals, where they aged *sur lie* for seven quiet months. In a blind tasting we sampled the seven lots. First off, we sought those with lean elegance, herbal whispers and a zesty acidity, the traditional style for our Pinot Grigio. Simultaneously we differentiated the lots most appropriate for our plumper Pinot Gris bottling—to be released in November—replete with juiciness and hints of hazelnut oil. A few of the remaining lots were destined for

Navarro's slightly sweeter Edelzwicker. A disappointing lot didn't make the grade at all and was sacrificed to bulk wine. Oval 18 emerged as the star cask for the Grigio, housing the wine from grapes earmarked for our Pinot Grigio since 2018, when it first dazzled our palates. To round out the flavor spectrum, we judiciously incorporated riper lots, primarily from Oval 22 with a 12% contribution. Behold Navarro's Pinot Grigio—an Italian beauty, brimming with racy quince, lime and fresh herb notes, a testament to the diversity of the grape and the magic of the cask. **Gold Medal winner.**

Harvested	Sept. 22-24, 2023
Sugars at harvest	23.2° Brix
Bottled	April 30, 2024
Cases produced	667
Alcohol	13.5%
Titrateable acidity	6.1 g/L
pH	3.19
Price (750 ml)	\$21.00

2023 Edelzwicker
40% Pinot Gris, 34% Riesling and 26% Gewürztraminer
Anderson Valley, Mendocino

Oak barrels and ovals must be thoroughly cleaned before and after use. The only way to clean an oval is to get inside and scrub it down. Ulises has cleaned the oval and is exiting on his way to clean the next one.



Spreading compost in our Campsite Riesling vineyard. All of the grape skins, stems and seeds that we generate in our wine production are mixed with animal waste and composted for a season.



Historic precedent

The term Edelzwicker, which means noble blend in English, originated in Alsace in 1644 to describe a blend of the four noble grape varieties: Gewürztraminer, Riesling, Pinot Gris and Muscat Blanc. In the 19th century, this blend was considered better than each grape variety on its own. However, in more recent times, the term has been used for a mix of any grapes permitted in Alsace, including those from high-yielding vines like Auxerrois, Sylvaner, Chasselas and Pinot Blanc. We aim to create a delicious Edelzwicker wine every year, but it's only when all three noble grape varieties produce a good crop that we can truly understand

why the traditional blend was once seen as superior. In 2023, we had 11 casks of Gewürztraminer, Riesling and Pinot Gris to choose from. After an initial tasting of Pinot Gris and Riesling, we honed in on a blend dominated by 58% Pinot

Gris. Then we added Gewürztraminer to the Pinot Gris-Riesling mix and agreed that the best blend contained 26% Gewürztraminer, which balanced the flavors well and offered notes of tropical fruit, citrus, pear and apple with a lingering fruity finish. The blend is a longtime favorite in Navarro's tasting room. **Double Gold Medal winner.**

Harvested	Sept. 23-Oct. 20, '23
Sugars at harvest	23.0° Brix
Bottled	May 2, 2024
Cases produced	843
Residual sugars	1.5%
Alcohol	13.4%
Titrateable acidity	7.1 g/L
pH	3.14
Price (750 ml)	\$21.00



SUMMER SPECIAL!

Buy it by the case for only \$204.00; a savings of \$48.00! That's only \$17.00 per bottle.

NAVARRO SAMPLERS AND GIFTS

Medal-winning wines at savings up to 23%

Some samplers may contain wines in limited supply. All subject to prior sale.

No. 1 12 bottles

A Navarro cellar

A bottle each of Navarro's 10 new releases topped off with two of Navarro's best whites: five crisp whites, two delightful summertime rosés and five robust reds.

2023 Gewürztraminer
Deep End

2023 Pinot Grigio
Anderson Valley

2023 Edelzwicker
Anderson Valley

2023 Sauvignon Blanc
Cuvée 128

2022 Chardonnay
Première Reserve

2023 Rosé of Grenache
Mendocino

2023 Rosé of Sangiovese
Mendocino

2022 Navarrouge
Mendocino Red Table Wine

2021 Barbera
Mendocino

2021 Pinot Noir
Marking Corral

2021 Pinot Noir
Middle Ridge

2021 Pinot Noir
South Hill

#1—12 bottle Sampler
\$322.00
Savings of \$60.00



No. 2 12, 6, 3 bottles

Red, white & rosé

Take your choice of one, two or four bottles each of Navarro's summertime favorites and enjoy exceptional flavor at inviting prices.

2022 Navarrouge
Mendocino Red Table Wine

2023 Pinot Grigio
Anderson Valley

2023 Rosé of Grenache
Mendocino

#2A—12 bottle Sampler
\$227.00
Savings of \$45.00



#2B—6 bottle Sampler
\$121.00
Savings of \$15.00

#2C—3 bottle Sampler
\$62.00
Savings of \$6.00



No. 3 12, 6 bottles

Mid-season six

Choose either one or two bottles each of six dry Navarro wines: three crisp whites, a blushing beautiful dry rosé and two Medal winning reds.

2023 Pinot Grigio
Anderson Valley

2023 Edelzwicker
Anderson Valley

2022 Chardonnay
Mendocino

2023 Rosé of Grenache
Mendocino

2021 Barbera
Mendocino

2022 Navarrouge
Mendocino Red Table Wine

#3A—12 bottle Sampler
\$243.00
Savings of \$45.00



#3B—6 bottle Sampler
\$128.00
Savings of \$16.00

Purchase any 12 bottles of wine and Gimmena and our staff will ship the wine by ground freight for only one cent. Navarro's farm-direct wines always represent an excellent value. Specially priced samplers and case specials feature discounts up to 23% until August 31. All subject to prior sale so don't delay!



David and the rest of our staff usually pack wine in recyclable cardboard but you may request polystyrene which offers better temperature protection for shipments requiring extended transit time in hot weather. Navarro's farm-direct wines always represent an excellent value. Specially priced samplers and case specials feature discounts up to 23% until August 31. All subject to prior sale so don't delay!

No. 4 12, 6 bottles

Anderson Valley whites

Choose either one or two bottles each of six Anderson Valley white wines that established Navarro's reputation.

2023 Gewürztraminer
Deep End

2023 Pinot Grigio
Anderson Valley

2023 Edelzwicker
Anderson Valley

2023 Sauvignon Blanc
Cuvée 128

2023 Pinot Blanc
Anderson Valley

2022 Chardonnay
Première Reserve

#4A—12 bottle Sampler
\$259.00
Savings of \$51.00



#4B—6 bottle Sampler
\$135.00
Savings of \$20.00

No. 5 12, 6 bottles

Summertime sippers

We selected six wines that will slide down easily this summer: two dry whites, two Best of Show rosés and two Gold Medal winning reds. One or two bottles each.

2023 Gewürztraminer
Deep End

2023 Pinot Grigio
Anderson Valley

2023 Rosé of Pinot Noir
Anderson Valley

2023 Rosé of Sangiovese
Mendocino

2021 Barbera
Mendocino

2021 Pinot Noir
Méthode à l'Ancienne

#5A—12 bottle Sampler
\$289.00
Savings of \$59.00



#5B—6 bottle Sampler
\$149.00
Savings of \$25.00

No. 6 12, 6 bottles

Red, red, red

Choose either one or two bottles each of six Medal winning Mendocino red wines: four Pinots, a Barbera and Navarro's house red.

2021 Barbera
Mendocino

2021 Pinot Noir
Marking Corral

2021 Pinot Noir
Middle Ridge

2021 Pinot Noir
South Hill

2021 Pinot Noir
Méthode à l'Ancienne

2022 Navarrouge
Mendocino Red Table Wine

#6A—12 bottle Sampler
\$388.00
Savings of \$86.00



#6B—6 bottle Sampler
\$197.00
Savings of \$40.00

2023 Rosé of Grenache
81% Grenache, 19% Carignane
Mendocino

*Al Tollini in the
Grenache vineyard.
The girth of the vine
bespeaks the age of
these heritage vines.*



Better together

In mid-October, Al Tollini gathered Grenache Noir grapes for Navarro's Mediterranean-style rosé. A few days later he harvested his adjacent old-vine Carignane. After a brief settling period to bid farewell to unwanted solids, the two juices were united for fermentation. Co-fermenting Carignane with Grenache not only brightened the latter's flavor and hue but also added a touch of camaraderie to the process. Once the fermentation concluded, our wine found

Harvested	Oct. 11 & 20, 2023
Sugars at harvest	22.6° Brix
Bottled	Feb. 21, 2024
Cases produced	463
Alcohol	13.4%
Titrateable acidity	5.8 g/L
pH	3.20
Price (750 ml)	\$25.00

its abode first in a stainless steel cask, followed by a six-week rest in seasoned French oak barrels in the pursuit of palate perfection. From ancient goblet vines, Carignane infused Grenache's core with tantalizing guava notes and hints of strawberry, watermelon and lime. More than just a beverage, this rosé is a story in a bottle, waiting to be uncorked and shared with family and friends. **Gold Medal winner.**

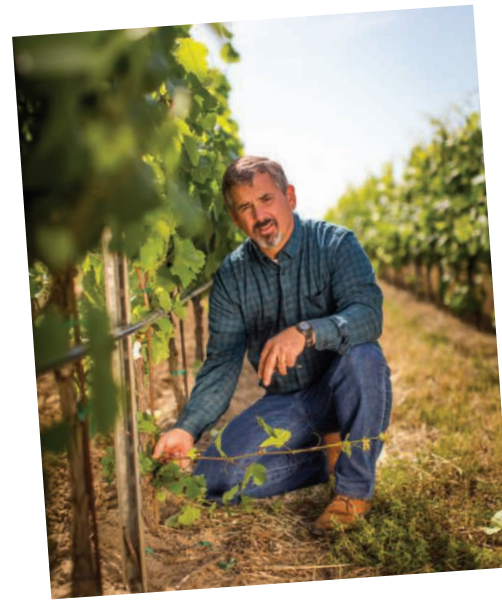


SUMMER SPECIAL!

Buy it by the case for only \$237.00; a savings of \$63.00! That's only \$19.75 per bottle.

2023 Rosé of Sangiovese
Mendocino

*Bob Gibson
suckering a
Sangiovese vine.*



New deal

This is our third vintage producing a rosé made from Sangiovese grapes. Like the previous vintage, it was declared the Best of Show Rosé in its first major wine competition. The organically grown grapes are once again from Gibson Vineyards in Hopland and are farmed under the careful supervision of Bob Gibson, a fourth-generation grape grower. The grapes were destemmed and the juice was

Harvested	Oct. 13, 2023
Sugars at harvest	24.0° Brix
Bottled	Feb. 26, 2024
Cases produced	561
Alcohol	13.8%
Titrateable acidity	6.2 g/L
pH	3.30
Price (750 ml)	\$25.00

macerated with the skins for only an hour before we decided to press it. The juice was cool-fermented slowly for a month and after racking, it was aged in seasoned French oak barrels for 80 days. Although the maceration time was short, this Sangiovese rosé boasts the boldest flavors of the three rosés we produce. Enjoy notes of ripe guava, melon and citrus, layered with flavors of light yeast lees. **Gold Medal winner. Best of Show.**



SUMMER SPECIAL!

Buy it by the case for only \$237.00; a savings of \$63.00! That's only \$19.75 per bottle.

2022 Navarrouge Mendocino Red Table Wine

We aged this Navarrouge in a combination of new and seasoned French oak barrels. The cooper put his markings in black ink near the top of the barrel: François Frères, Saint-Romain, Burgundy, France. The other markings, TG and MT, identify this barrel as being produced from tight grain oak with a medium toast. Near the bottom, the 2022 mark indicates the year the barrel was produced. Painted by Navarro, 22-102 signifies that the barrel was purchased in 2022 and it is number 102 out of 170 new barrels. In white chalk we've written PNSHL-115 which indicates what is stored in the barrel: Pinot Noir, lower South Hill, ENTAV clone 115.



Ulises topping barrels in our refrigerated cellar. The barrels are stacked four high in three rows separated by three feet, allowing Navarro's diligent staff access to every barrel.



Stacked in your favor

The 2022 Navarrouge is a varietal festivity: smatterings of Pinot Noir, Zinfandel and other varieties each bring their unique personalities to the gathering. The Pinot, being the life of the party at a whopping 48%, lends a cherry-strawberry charm, while barely flexing

its tannins. Boldly entering in at 30%, Navarro's old-vine Zinfandel contributes gravitas, with a hint of wild blackberry and a whisper of brushwood. Sangiovese chips in a shy 12%, with notes of cherry-plum, leather and a nudge of caffeine. As for Grenache Noir and Carignane, they're the unassuming guests, each contributing an understated 5%—but still essential to the celebration. Manual hand punch-downs are responsible for

the blend's controlled tannins. A leisurely rest in French oak

barrels provided the finishing touch. It's a red blend at a bargain price that promises to complement any dish involving melted cheese or tomato sauce. A weeknight dinner of pizza, spaghetti Bolognese, or lasagna? This bottle's for you. **Silver Medal winner.**

Harvested	Sept.13-Oct.14,'22
Sugars at harvest	23.5° Brix
Bottled	Aug.10-11,2023
Cases produced	2,323
Alcohol	13.8%
Titrateable acidity	5.8 g/L
pH	3.73
Price (750 ml)	\$22.00



SUMMER SPECIAL!

Buy it by the case for only \$204.00; a savings of \$60.00! That's only \$17.00 per bottle.

2021 Pinot Noir
Marking Corral
Anderson Valley, Mendocino

Building terraces in preparation for planting vines in the lower block of the Marking Corral, 1999. The steep vineyard is about 1,200 feet above the valley floor and is surrounded by forest.



Pinot Noir clusters are small, typically less than a quarter pound and frequently develop millerandage—a mixture of normal sized and tiny berries.

Dan punching down Pinot Noir. We keep each field and clonal selection of Pinot Noir as separate lots during fermentation and aging. Middle Ridge is planted to three different clones and during our blending trials, a cuvée of clones ENTAV 777 and ENTAV 667 was chosen as best representing the field in 2021.



2021 Pinot Noir
Middle Ridge
Anderson Valley, Mendocino

Steep climb

Our highest vineyard, the Marking Corral, named for an old sheep enclosure, reaches heights of 1,200 to 1,260 feet and yields some truly unique Pinot Noirs. It is also our most challenging field to cultivate. The rows are spaced seven feet apart on a hillside, requiring tractors to navigate carefully to avoid damaging the trellises. In fact, one particular section is so steep that we only work on it during daylight hours. The upper area of the vineyard is planted with four different clones, with the primary selections being ENTAV 114 and ENTAV 115, and the lower block provides a small contribution of ENTAV 777. After destemming and fermentation in small bins, the juice aged for 16 months in French oak barrels,

Harvested	Oct. 8, 2021
Sugars at harvest	24.0° Brix
Bottled	Mar. 5, 2023
Cases bottled	102
Alcohol	13.6%
Titratable acidity	6.4 g/L
pH	3.43
Price (750 ml)	\$49.00

with 35% of them being new. This field is typically the last to harvest, and the resulting flavors are reminiscent of wild cherries, with a pleasing tartness and moderate tannins. The yields were low in 2021 and the resulting wine has a remarkably long finish. **Silver Medal winner.**

Wild West

Next time you are enjoying a picnic at Navarro glance up at the hills—the vineyard that is shaped like the boot of Italy halfway up the mountain is the one we call Middle Ridge. The vineyard boasts a steep slope facing west, where vines are carefully planted on terraced rows that run north and south. With a direct view of the ocean, the vines enjoy the refreshing sea breezes in the afternoon. While the row positioning is perfect for soaking up the afternoon sun, ripening of the grapes tends to be a bit slower due to cooling breezes. Surrounded by forest, the air in the vineyard carries the invigorating scents of pine and redwood, all of which seem to be reflected in

Harvested	Oct. 7, 2021
Sugars at harvest	24.0° Brix
Bottled	Mar. 6, 2023
Cases bottled	102
Alcohol	13.6%
Titratable acidity	6.5 g/L
pH	3.44
Price (750 ml)	\$49.00

the wines we produce here. The result is medium-bodied and almost delicate wine, offering vibrant cherry notes and a refreshing acidity. Thanks to a low crop yield—2.6 tons per acre—this year’s vintage boasts a depth of flavors that are at once subtle and concentrated. **Gold Medal winner. 91 Points.**

2021 Pinot Noir
South Hill
Anderson Valley, Mendocino

Navarro's pruning crew at the top of South Hill. This block was replanted in 2003 to clone ENTAV 777 on 101-14 rootstock and the fruit from this section produced this 2021 Pinot Noir.



Polished gem

Since Navarro wines are not available in retail stores, wine magazines are less likely to review them. We lean on wine competitions to show off our top-notch quality. However, here's a review that caught our eye and is also a good explanation of the wine: "South Hill was Navarro's first Pinot Noir site, and though it's been replanted since initially developed, it shows the combination of wisdom and luck when it comes to site selection. Usually the fruit from South Hill is part of the 'Deep End Blend' offering, but in occasional vintages the team decides that the individual sites merit their own bottlings. It's a beautiful

Harvested	Sept. 17, 2021
Sugars at harvest	24.3° Brix
Bottled	Mar. 6, 2023
Cases bottled	102
Alcohol	13.8%
Titrateable acidity	6.4 g/L
pH	3.60
Price (750 ml)	\$49.00

choice here, the wine showing rich cherry fruit and lively fall spice tones, supple structure and a spice driven finish at present—as this integrates more fully it'll turn into a polished gem."—Rich Cook, *Wine Review Online*. **Platinum Medal winner. Best of Class. 95 Points.**

2021 Barbera
Mendocino

Lila, harvest intern, punching down bins. In the past we have punched down in large stainless steel tanks, but we decided to ferment the 2021 Barbera in bins since the fruit arrived cold and hand punch-downs assure softer tannins.



Serendipity

For the past several years we've purchased Barbera grapes from Al Tollini, but in 2021 he had a meager crop and unfortunately a previous commitment to another winery left Navarro momentarily bereft. Al's Barbera vines are planted on red volcanic soil which has proved to produce excellent red wine. In a fortunate stroke of serendipity—or perhaps sheer neighborly karma—Pete Chevalier, an old comrade with a similar volcanic playground for his Barbera vines, found himself with some previously committed crop now available. Pete turned to us, offering his well-tended, virus-free

Harvested	Sept. 17-21, 2021
Sugars at harvest	25.0° Brix
Bottled	Aug. 18, 2022
Cases produced	540
Alcohol	13.2%
Titrateable acidity	6.2 g/L
pH	3.63
Price (750 ml)	\$29.00

fruit which ripened as though they knew they had a noble purpose. We embraced Pete's harvest, finding ourselves rather taken with the outcome. Future toasts will be raised with Pete's Barbera—may your palates rejoice in the serendipity. **Gold Medal winner. 94 points.**